



About the Customer


A leading pet retailer offering products and services in nearly 1,700 stores and more than 200 in-store boarding facilities across North America and Canada


Customer Challenges


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Lack of inventory visibility and control
 Locating and managing inventory across multiple in-store locations was a significant challenge. The retailer needed a system to:
 - Help both employees and third-party fulfillment associates find the precise location of inventory
 - Intelligently manage the back-to-front replenishment, receiving and putaway processes

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Inefficient omnichannel fulfillment
 Without adding new employees, the retailer had to streamline and speed up orders from multiple channels (e.g., click and collect/BOPIS, ship from store, etc.) that are fulfilled by both store staff and third-party providers (e.g., DoorDash).

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Disjointed customer experience
 As part of the omnichannel initiative, the retailer wanted to integrate online and in-store customer experiences.




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Disorganized tasking and processes
 The retailer needed a way to automatically prioritize and assign putaway, fulfillment and replenishment tasks according to associate availability and proximity.

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Need for faster, data-driven decisions
 Without real-time, store-level reporting and analytics, the retailer was at a loss for actionable insights about inventory, operations and sales.

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Obstacles to planogram change execution
 The retailer wanted to automate tasking related to inventory movement across locations within a store, whenever changes were suggested by merchandising/central departments.



Solution

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Location Management
 - 3D location management across sales floor and backroom
 - Add/remove and assign SKUs to store locations via simple UI
 - Configure process flow compliance guidelines for fulfillment needs (click and collect, ship from store)
 - Optimize intelligent pick paths for inventory management use cases (back-to-front replenishment, receiving, putaway)
 - Retrieve SKU location information through user-friendly mobile app or APIs which can be reused in any system
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Inventory Management
 - Streamline inventory-receiving processes
 - Manage inventory for live pet, quality assurance, return and restocking purposes
 - Increment or decrement inventory as required
 - Share inventory availability across all stores with store associates and end customers
 - Integrate with OKTA, SAP (inventory planning), JDA (store planogram) and order management systems
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Digital Fulfillment
 - Dynamically determine pick paths based on inventory availability
 - Customize pick paths by including or excluding specific locations
 - Skip to the next pick location if an item is inaccessible at the preferred location



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Store Operations
 - Empower store employees and third-party associates with a single, intuitive app to track the physical location of inventory, differentiating between backroom and sales floor areas
 - Assign specific locations to inventory and allow movement between locations
 - Implement learning and development/change management initiatives
 - Organize the backroom effectively

